



## DANVILLE CITY COUNCIL WORK SESSION AGENDA

### MUNICIPAL BUILDING

December 4, 2018

7:30 P.M.

#### MEETING CALLED TO ORDER

#### MINUTES

- A. Consideration of Approval of Minutes from Special Joint Work Session held on October 30, 2018.  
Council Letter Number CL - 2038.

#### APPOINTMENTS

- A. Consideration of Appointments to Boards and Commissions.  
Council Letter Number CL - 2037.
  - 1. Building Code Board of Appeals
  - 2. Employee Retirement System Board
  - 3. Fair Housing Board
  - 4. Planning Commission

#### WORK SESSION ITEMS

- A. Review of the Fiscal Year 2018 Audit Results.  
Council Letter Number CL - 2014.
- B. Consideration of Approval of the Submission of the Comprehensive Economic Development Strategy Priority Projects List.  
Council Letter Number CL - 2039.

**PROGRAM UPDATE**

**ECONOMIC DEVELOPMENT UPDATE**

**COMMUNICATIONS FROM**

- A. City Manager
- B. Deputy City Manager
- C. City Attorney
- D. City Clerk
- E. Roll Call

**CLOSED MEETING**

As Permitted by Subsection (A)(3) of Section 2.2-3711 of the Code of Virginia, 1950, as amended for discussion or consideration of the acquisition of real property or of the disposition of publicly held real property.

As Permitted by Subsection (A)(5) of Section 2.2-3711 of the Code of Virginia, 1950, as amended for discussion concerning a prospective business or industry related to economic development.

- A. Motion to Convene in Closed Meeting
- B. Motion to Reconvene in Open Meeting
- C. Motion to Certify Closed Meeting

**ADJOURNMENT**

# Council Letter

## City of Danville, Virginia



**CL-2038**

**Meeting Minutes Item #: A.**

**Work Session Meeting**

**Meeting Date:** 12/04/2018

**Subject:** Consideration of Approval of Minutes

**From:** Susan M. DeMasi, City Clerk

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### **COUNCIL ACTION**

Work Session Meeting: 12/04/2018

### **SUMMARY**

Consideration of Approval of Minutes from Special Joint Work Session held on October 30, 2018.

Council Letter Number CL - 2038.

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### **Attachments**

Meeting Minutes

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October 30, 2018s

A Special Joint Work Session of the Danville City Council and the Danville Life Saving Crew convened on October 30, 2018 at 5:30 p.m., at the Danville Area Training Center, 630 Randolph Street, Danville, Virginia. Council Members present were: James B. Buckner, L. G. "Larry" Campbell Jr., Mayor Alonzo L. Jones, Sherman M. Saunders, Adam J. Tomer, and Madison J.R. Whittle (8). *Dr. Gary P. Miller entered the meeting at 5:34 p.m., Fred O. Shanks, III entered the meeting at 5:36 p.m.;* Vice Mayor J. Lee Vogler was absent (1).

Staff Members present were: Deputy City Manager Earl Reynolds, City Attorney W. Clarke Whitfield Jr., Public Information Officer Arnold Hendrix, Fire Chief David Eagle, Assistant Fire Chief Mike Jefferson and City Clerk Susan DeMasi.

Mayor Jones called the meeting to order, following roll call, Mr. Robbie Woodall introduced their Board of Directors: David Price, President of the DLSC Board, Coy Harville, Jim Bebeau, a member of the DLSC Board and the DATC Board, Bill Hankins, DLSC/DATC Boards, John Geyer, Secretary, DLSC Board, Dennis Alverson, DLSC Board, Chris Eastwood, DLSC Board/DATC Board, D.M. Marshall, President, Brian Wilson, and Buddy Rawley. Staff included Tommy Pruitt, Brian Fox Assistant Director of the DLSC, Wendy Morris, Office Manager, Erin Gusler Public Information Officer, Melissa Dabbs, IT Manager, John Mills, Community Paramedic Coordinator, Keister Whitt Deputy Chief.

The Invocation was given by Odell Tate, Chaplain for the DLSC.

### **PRESENTATION FROM THE DANVILLE LIFE SAVING CREW**

Mr. Brian Wilson reviewed his Power Point presentation, Danville Life Saving Crew, 2013-2017 Review. Mr. Wilson explained in 1945 when the Rescue Squad started, it was all volunteer; the objective was to teach first aid and be first responders. Over the years, the Rescue Squad has become a multi-million dollar business. They have partnered with the City Fire and Police Departments to accomplish things in the community.

Mr. Wilson explained the DLSC crew provides Emergency Medical Services or call response and all of their calls are dispatched from the City's dispatch center. The City has an Emergency Medical Dispatch System; when someone calls 911, the dispatcher is able to ask them a series of questions and determine their medical need, if it is a life threatening emergency or something that needs to be checked on but not a critical type call. There have been issues in the City where people would call 911 and calls would go to the convalescence service, at the time, Regional One. If Regional One wasn't available, then the City had to send a fire truck and wait until someone could respond to that call. Now, if the calls come into the 911 Center, all of them come to DLSC and then they determine the level, how it is dispatched and who responds.

Another service the DLSC provides is the Dive Swift Water Rescue Teams; they spent a lot of money on their ability to be able to go out, not in just an everyday water rescue, but also with a hurricane and what the City went through a couple weeks ago. The DLSC has about thirty people trained in swift water rescue and the fire department has some swift water people as well.

Community Paramedicine - This is a new service to the Life Saving Crew, they are one of the few in the Commonwealth that are participating in Community Paramedicine, and John Mills is their person in community paramedicine right now. The Life Saving Crew saw this as a need, there are residents in the City that can call 911 fifteen to twenty times a month and they

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have to respond to those calls. The system is abused because citizens don't have anywhere else to turn; they don't have family or a network in place to assist them, so they turn to 911. Mr. Mills goes out and identifies these people, visits them and talks to them about why they are calling 911. If they have educational needs, he will put them in touch with people in the community that can take care of those needs. Some people need food, they don't have good nutrition which causes their medical condition to get worse; they put them in touch with people to meet those basic needs.

The Life Saving Crew Extrication Team is confined space rescue such as vehicle crashes where people are trapped and pinned in the vehicles. They cut them out using their rescue equipment to get them out of the vehicle. They work with the fire department to get that done.

The Drone Team is new; they have a drone team that they use for search and rescue. They can take a drone up in the air and cover a farm in a matter of minutes to get an idea of what is going on. They also use the drone on some fires so the battalion chief on the scene can see what is going on all the way around the building.

Helicopter Transportation – The Life Saving Crew is an absolute critical element in their ability to transfer critical patients out of the hospital. Every time a helicopter lands on the helipad, it is the DLSC truck that is sitting there taking the flight crew to the hospital, waiting there while the flight crew goes in and stabilizes the patient, and they bring the flight crew and patient back to the helicopter. They do that twenty to thirty times a month, every month.

Mutual Aid to Area Public Safety Providers – Mr. Wilson noted this is something that has been in place since they started. There are a lot of different departments within the City that they provide services for in addition to the County partners they work with.

Onsite Medical Standbys at Community Events – When there are events at the Community Market with thousands of people downtown, the Life Saving Crew provides stand by units. The Virginia High School Football League will not let them kick off unless a lifesaving crew is on the field; they also do football standbys for Averett University.

Mr. Wilson noted in 2006 they took the old Virginia State Police Headquarter building and converted that to the Northside Station to improve response on the north side of town. In 2016, the Danville Area Training Center began its 3,600 square foot expansion project. In 2017 they wanted to see how to supplement their volunteer services with paid staff, and not have a conflict or affect service. They hired EMTs and paramedics, paid them to be in the Northside station and the Southside as well; the volunteer system supplements that, they work together and it works. The community paramedicine program began in 2017 to help reduce 911 misuse. They spoke to the Regional Foundation about this program and they felt it was close to something they were trying to do. The DLSC Board didn't want to wait, wanted to fix the problem of misuse, started their own paramedicine program, and found that it works. In 2018, DLSC started its first rescue academy, the EMT class and had 32 students.

Community Paramedicine – Mr. Wilson explained right now they have 411 clients in the program that they are monitoring. Mr. Mills may contact them by phone, or visit them. Two hundred and thirty five of them are active, and he follows up with them to see if they went to their doctor or got their prescriptions filled. From May until December 2017, they had 629 non-emergent 911 calls; January to August of 2018, the next five or six months that Mr. Mills was out in the field working, that number dropped to 366. There was immediate impact not

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only with DLSC, but the fire department, the dispatch center, readmissions to the hospital and the ER. The program works, but it needs to be expanded.

Call Coverage – Mr. Wilson noted with hired career staff, they have gone from 72% to 99%; in two years they have increased their coverage 27% by hiring staff. With all the calls coming into the 911 Center and those calls coming back to the Rescue Squad, they anticipate huge growth. They have to be staffed to cover that, and have to project how many more trucks they have to buy, how many more people they have to hire, and how many more volunteers they are going to have to recruit to keep up with the pace of the calls.

Mr. Wilson stated they went to the EMS and Fire study that was done in Pittsylvania County in 2015 and pulled some numbers. \$250 is the average cost of a call to the Rescue Squad, when paid staff answered that call. The costs can come down a little depending on the location and type of call, and can also go up. In 2017-18, they answered 8,095 calls, times \$250 equals \$2,023,750. Mr. Woodall noted that was with 35/65 mix; 35% by staff and 65% by volunteers; if staff was doing it all it would be a higher number. Mr. Wilson noted in 2013 and 2014, the Rescue Squad was run on about \$773,000; they anticipate in 2018-2019 they will be at \$2.1M, and their personnel costs are only 57% of the budget.

Mr. Wilson noted the Danville Area Training Center is their hub, they offer basic and advanced life support classes, they also offer continuing education hours and Competency Based Skill Training which is additional training for EMTs. They have “Stop the Bleed” classes which are offered free of charge the community. Mr. Wilson noted they also have Basic and Advanced Life Support recertification classes, and they have a lot of community partners including Goodyear, SOVAH, Danville Public Schools, Averett University, the Boys and Girls Club, and Commonwealth.

#### Future Plans for the Crew

Mr. Wilson explained partnerships with the community are important to them, they are constantly looking at what can they expand upon. The Community Health Worker is the program the Regional Foundation initiated and funded; the Crew is trying to tie their Community Paramedicine program to that Community Health Worker program. They are working with Central Virginia Community College in Lynchburg to bring a paramedic level program to the Training Center and hope to have that initiated within the next twelve months. It will allow their EMT providers to move to a paramedic level, have an associates degree in applied science and they are guaranteed acceptance into the University of Virginia’s online educational program to complete a bachelor’s degree. Mr. Wilson noted the City of Danville’s contribution to the DLSC is \$80,000; that is 3% of their budget. They understand where the City is with regard to the budget, but they feel that the contribution they have from the City at this point has to be better. There needs to be more buy-in from the City.

Dr. Miller noted with regard to the helipad, what can the hospital do; DLSC does not get paid to transport those people to the hospital and back. Mr. Woodall noted they have worked with the CEO of the hospital, and have hired an outside firm to design a new helipad that will meet the needs of the hospital and the area for ten to fifteen years. The hospital has agreed to fund at least 50% internally; Centra and Duke are 65-70% of the use it and they will work with those partners to get DLSC additional funding. DLSC is going to sign a reciprocal agreement, so when they pick a person up, they can send a bill to the helicopter service and be paid. Mr. Wilson stated the hospital has been very cooperative, Mr. Larson has been a good team player, contacting the other hospitals and letting them know they need to pay for some of this.

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He has also given DLSC ideas on what they can do to bring in funding to pay for that helipad. Mr. Woodall noted Duke is facilitating a lot of this because they want to do instrument landings. They hope to have this completed next spring. Mr. Tomer requested a breakdown of their sources of revenue and Mr. Wilson noted they could provide that to him; Mr. Saunders noted he would like that information as well.

Mr. Shanks asked how the process for an emergency response begins, when a call goes into 911. Mr. Wilson explained the call comes into the 911 Center for a traffic accident, the dispatcher receives the call, and based on the information given, hits a button that will dispatch an engine company and the DLSC; everybody is sent at the same time. The dispatcher stays on the phone, talking to the caller trying to find out more about the scene. The fire department will arrive on the scene first and secures the scene; when DLSC arrives they assess and transport patients. Mr. Wilson explained for medical calls, they are coded as A,B,C,D and E calls; type A, is non-emergent and a type E call is emergent. The dispatch center coordinates that response based on what the caller tells them.

Mr. Wilson stated the issues they ran into with doctor's offices, the Rescue Squad policy was, if a doctor's office calls and they need to send a patient to the hospital, that call has to go to the convalescent care service. The thought process was there were people in the doctor's office that could stabilize the patient until the ambulance service arrives; the Life Saving Crew needs to be available for people that don't have medically trained personnel. What happened was a doctor's office had a patient that is stable, but unstable, and needed to be moved to somewhere like the cath lab and the convalescence service was not timely in their response. At the request of Dr. Miller and the dispatch center and others, those calls coming into 911 now come to DLSC.

Mr. Buckner questioned if the DLSC could let Council know what kind of income is generated from billing they do and Mr. Wilson stated 50% of what they respond to they bill for, and 51% of that, they are able to collect a portion of the money. Mr. Saunders questioned if they go to Halifax County, Henry County, Pittsylvania or Caswell Counties and Mr. Wilson explained they have mutual aid agreements with all the agencies that border the City. Mr. Saunders questioned with regard to the helipad, how many hospitals use that and do they pay maintenance costs and Mr. Wilson stated they don't pay maintenance costs, and that is something Mr. Larson is trying to help the Life Saving Crew with. There are about seven hospitals that use that helipad. Mr. Tomer asked when the DLSC provides the revenue breakdown, do they have a three or five year outlook budget so they can understand what they anticipate their capital improvements or purchases will be. Mr. Woodall noted they do have a strategic plan that was developed about four years ago and they revise that annually.

Dr. Miller noted the people who live close the City/County area, a lot of the calls that come into the County have to be transferred to the City, it is a delay in dispatch because of that and questioned if there was any thought to a central dispatch system between the City and County. Mr. Wilson stated they have talked about it several times but does not know if it has ever been officially talked about. Chief Eagle explained part of it depends on which cell tower their cell phone pings and that happens at every dispatch in the Country.

Mr. Buckner thanked the Crew for having Council there, it was very informative. Mr. Buckner noted this is an important partnership and they need to continue to grow the relationship. Reverend Campbell thanked them for coming together, sharing the information and hopes they can come up with a better solution for funding going forward; they are a very important institution in the community. Dr. Miller noted the City is deriving a large benefit from what the

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Life Saving Crew does, Council will try to increase the City's contribution and stated he loves the paramedicine program. Mr. Saunders thanked the Board, staff, and volunteers for what they do for the City. Mr. Saunders noted his concern is that they serve other hospitals and are not receiving reimbursement.

Mr. Shanks thanked the DLSC for the presentation and appreciated everyone who helped put that together. City Council may or may not look at a decision as to whether or not to merge some fire stations. Council and the committees working on the budget are aware of the response times being important. If there is any further study, they hope the study can go forward without a lot of negativity until they get the report back and see how the response times are reported back to Council.

Mr. Tomer thanked Mr. Wilson for the great presentation and information; since 1945 the DLSC has saved lives and done great service to the community, they have saved the City millions of taxpayer dollars. He does think the City needs to help with the partnership better as they continue to take on a bigger role in 99% of the call volume. Mr. Tomer noted he believes this needs to be a priority of Council. Mr. Whittle thanked everybody, looks forward to seeing all the numbers and getting on board with some funding; they do an outstanding job.

Mayor Jones thanked DLSC for inviting Council, and thanked the entire team for the presentation. Mayor Jones noted partnerships are important, the City cannot do anything without partners and this is a great partnership. Mr. Woodall thanked Council for attending, appreciated them being there and they have a tour of the facility for Council Members. Mr. Wilson also thanked Council Members for coming.

Following the presentation, Council Members toured the facility.

MEETING ADJOURNED AT 7:02 P.M.

APPROVED:

\_\_\_\_\_  
MAYOR

ATTEST:

\_\_\_\_\_  
CITY CLERK

# Council Letter

## City of Danville, Virginia



**CL-2037**

**Item #: A.**

**Work Session Meeting**

**Meeting Date:** 12/04/2018

**Subject:** Consideration of Appointments to Boards and Commissions

**From:** Susan M. DeMasi, City Clerk

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### **COUNCIL ACTION**

Work Session Meeting: 12/04/2018

### **SUMMARY**

Consideration of Appointments to the following Boards and Commissions:

1. Building Code Board of Appeals
  2. Employee Retirement System Board
  3. Fair Housing Board
  4. Planning Commission
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### **Attachments**

*No file(s) attached.*

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# Council Letter

## City of Danville, Virginia



**CL-2014**

**Work Session Item #: A.**

**Work Session Meeting**

**Meeting Date:** 12/04/2018

**Subject:** FY 2018 Audit Report

**From:** Michael Adkins, Director of Finance

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### **COUNCIL ACTION**

Work Session Meeting: 12/04/2018

### **SUMMARY**

Norman Yoder, partner with Brown, Edwards & Company, LLP, the City's independent audit firm, will be reviewing the FY 2018 audit results.

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### **Attachments**

*No file(s) attached.*

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# Council Letter

## City of Danville, Virginia



**CL-2039**

**Work Session Item #: B.**

**Work Session Meeting**

**Meeting Date:** 12/04/2018

**Subject:** 2019-2020 Comprehensive Economic Development Strategy (CEDS)

**From:** Telly D. Tucker, Economic Development Director

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### **COUNCIL ACTION**

Work Session: 12/04/2018

### **SUMMARY**

The West Piedmont Planning District Commission's (WPPDC) Comprehensive Economic Development Strategy (CEDS) Priority Projects list provides the basis for the receipt of federal Economic Development Administration (EDA) funds to help underwrite the costs of local projects. The EDA requires that regional plans be updated annually.

### **BACKGROUND**

The West Piedmont Planning District Commission (WPPDC) has started work on the 2019-2020 CEDS update. Due to a shift in the plan development and submission process by the U.S. Department of Commerce, Economic Development Administration, the timeframe to submit the Regional Comprehensive Economic Development Strategy is by March 31, 2019.

### **RECOMMENDATION**

It is recommended that the City Council adopt the attached resolution, which will approve the submission of the City's CEDS Projects List, as shown in the attached document, for 2019-2020. City Council's adoption of the attached resolution also authorizes the City Manager to submit the required letter of endorsement.

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### **Attachments**

[Resolution](#)

[CEDS List 2019-2020](#)

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PRESENTED: \_\_\_\_\_

ADOPTED: \_\_\_\_\_

RESOLUTION 2018-\_\_\_\_.\_\_\_\_

A RESOLUTION APPROVING THE SUBMISSION OF THE COMPREHENSIVE ECONOMIC DEVELOPMENT STRATEGY PRIORITY PROJECTS FOR MAINTAINING DANVILLE'S STATUS AS A REDEVELOPMENT AREA UNDER THE ECONOMIC DEVELOPMENT ADMINISTRATION'S PROGRAM.

WHEREAS, the City of Danville desires to maintain its status as a redevelopment area under the Economic Development Administration and desires to be covered by the 2019-2020 Comprehensive Economic Development Strategy (CEDS) for the West Piedmont Planning District; and

WHEREAS, the City of Danville would like to submit its list of projects for the CEDS priority projects listing, a copy of which is attached hereto.

NOW THEREFORE, BE IT RESOLVED by the Council of the City of Danville, Virginia, that the City Manager be, and he is hereby, authorized and directed to submit Danville's CEDS project list and endorsement letter.

APPROVED:

\_\_\_\_\_  
MAYOR

ATTEST:

\_\_\_\_\_  
CLERK

Approved as to  
Form and Legal Sufficiency:

\_\_\_\_\_  
City Attorney

# COMPREHENSIVE ECONOMIC DEVELOPMENT STRATEGY

## PRIORITY PROJECTS

April 1, 2019 - March 31, 2020

Project	Priority /Type	Description	Funding Source	Amount	Total	Environmental Impact	No. of Jobs
Riverview Industrial Park - City of Danville	1/I	Grade a 25+/- acre pad on Lot FF in Riverview Industrial Park for industrial project recruitment	Local EDA	\$ 250,000 \$ 250,000	\$ 500,000		100
Center for Manufacturing Advancement City of Danville	1/I	Construct a new 51,000 sf building within the Cyber Park which will include space for Industry 4.0, a quality lab, space for manufacturing optimization, and three rapid launch high bays for new industry.	EDA State Local Fdtn	\$ 2,500,000 \$ 18,500,000 \$ 4,500,000	\$ 25,500,000	Positive	12 Direct 1,020 Indirect
Industrial Shell Building - Danville & Pittsylvania County	1/II	Construct a new jointly funded City / County 30,000 SF industrial shell building to assist with marketing to industry desiring an expedited location decision and to modify the current inventory of buildings suited for modern manufacturing.	EDA Local VTC	\$ 1,000,000 \$ 1,000,000 \$ 1,000,000	\$ 3,000,000		TBD
Schoolfield Infrastructure Improvements - City of Danville	1/I	Demolition of tunnels, open foundations, and finishing plant	EDA Local	\$ 2,500,000 \$ 2,500,000	\$ 5,000,000		200
White Mill Redevelopment - City of Danville	1/I	Electric transmission lines and substation to accommodate redevelopment of the White Mill, formerly served by Dan River and AEP	EDA Local	\$ 2,500,000 \$ 3,500,000	\$ 6,000,000	Positive	200
River Front Park, White Water Course, and Covered Pedestrian Bridge - City of Danville	1/I	Development of a park area adjacent to the Martin Luther King Jr. bridge in accordance with the River District development program. Complete the engineering of a world-class white water course using an existing canal located in the River District and also connecting it into the Dan River. Complete the design and construction to convert former textile pedestrian bridge into a public amenity, which will connect the White Mill and riverfront park to the north banks of the river. The north banks are well-suited for new development.	Local EDA Local Fdtn State	\$ 3,000,000 \$ 3,950,000 \$ 4,900,000 \$ 500,000	\$ 12,350,000	Positive	Indirect
River District Parking Facility - City of Danville	1/I	Construct a new parking facility with retail and office space to accommodate parking demand in the River District	EDA Local	\$ 9,900,000 \$ 9,900,000	\$ 19,800,000		150 Direct and Indirect
Wilson Street Streetscape City of Danville	1/I	Streetscape improvements from Bridge Street to Lynn Street	VDOT Local EDA	\$ 500,000 \$ 250,000 \$ 250,000	\$ 1,000,000		Indirect

**COMPREHENSIVE ECONOMIC DEVELOPMENT STRATEGY**  
**PRIORITY PROJECTS**  
**April 1, 2019 - March 31, 2020**

<b>Project</b>	<b>Priority /Type</b>	<b>Description</b>	<b>Funding Source</b>	<b>Amount</b>	<b>Total</b>	<b>Environmental Impact</b>	<b>No. of Jobs</b>
Berry Hill Regional Industrial Park Industrial Connector Road - City of Danville and Pittsylvania County	1/I	Construct an industrial access road to improve traffic flow to Berry Hill Regional Industrial Park	FHWA VDOT EDA Local VTC	\$ 6,000,000 \$ 6,000,000 \$ 2,500,000 \$ 13,500,000 \$ 2,000,000	\$ 30,000,000		1,500
Site Improvements at the Coleman Industrial Site - City of Danville	1/II	Site improvements to include grading and sanitary sewer, electrical service and misc. infrastructure development	EDA Local	\$ 4,700,000 \$ 6,495,182	\$ 11,195,182		200
Site Improvements at Cane Creek Centre Industrial Park - City of Danville & Pittsylvania County - Lot 10.	1/II	Site improvements to include access road, grading, and sanitary sewer for Lot 10.	EDA VTC Local	\$ 3,000,000 \$ 1,500,000 \$ 400,000	\$ 4,900,000		300
Berry Hill Regional Industrial Park - Danville & Pittsylvania County	1/II	Extension of electric service to Berry Hill Regional Industrial Park through AEP. Relocation of an existing 69kV line on Lot 4 in order to grade the first pad in the park. To conduct a routing analysis acquire permits, and ROW acquisition for a new electric service to the park.	EDA Local VTC City County	\$ 1,720,200 \$ 250,000 \$ 1,279,800 \$ 525,000 \$ 525,000	\$ 4,300,000		1,500
Berry Hill Regional Industrial Park - Danville & Pittsylvania County	1/II	Natural gas engineering and infrastructure development	EDA Local VTC	\$ 3,000,000 \$ 2,000,000 \$ 1,000,000	\$ 6,000,000		1,500
Riverside Drive and Audubon Road Improvements City of Danville	1/II	Intersection, sidewalk, and drainage improvements	VDOT Local EDA	\$ 216,000 \$ 108,000 \$ 108,000	\$ 432,000		Indirect
South Ramp Improvements at Danville Regional Airport City of Danville	1/II	Reconstruction of the south apron and taxiway repairs	EDA Local	\$ 1,365,000 \$ 1,365,000	\$ 2,730,000		190
Berry Hill Regional Industrial Park on and off-site Rail Construction - Danville & Pittsylvania County	1/III	New on-site rail construction and off-site improvements for Berry Hill Regional Industrial Park	VA-RPT Norfolk Sth VTC EDA Local	\$ 3,125,000 \$ 3,125,000 \$ 625,000 \$ 625,000 \$ 5,000,000	\$ 12,500,000		1,500
Revolving Loan Fund - City of Danville	2/I	Augment existing program given increased demand	EDA IDA	\$ 150,000 \$ 99,000	\$ 249,000		TBD

**COMPREHENSIVE ECONOMIC DEVELOPMENT STRATEGY  
PRIORITY PROJECTS  
April 1, 2019 - March 31, 2020**

<b>Project</b>	<b>Priority</b>	<b>Description</b>	<b>Funding</b>	<b>Amount</b>	<b>Total</b>	<b>Environmental</b>	<b>No. of Jobs</b>
Water & Gas System Improvement - City of Danville	2/I	Elevated water storage tank and pumping station and water and gas mains for South Danville Corridor, an unserved area	EDA Local	\$ 4,500,000 \$ 4,500,000	\$ 9,000,000	Positive	Indirect
City Auditorium Renovations City of Danville	2/II	Complete renovation of the City Auditorium that was built in 1932, housing a 1,000 seat auditorium in the heart of the River District.	EDA Local	\$ 6,650,000 \$ 6,650,000	\$ 13,300,000		TBD
Water Treatment Plant Phase II Improvements - City of Danville	2/II	Construct Phase II Improvements to the City's Water Treatment Plant. Improvements will include sludge removal equipment in the sedimentation basins, new turbine flocculators, particle counters, new filter consoles, etc. Preliminary Engineering report has been completed for this project. In addition, there will be concrete repair, pump replacement, chemical feeder replacement, etc.	EDA Local	\$ 2,750,000 \$ 2,750,000	\$ 5,500,000	Positive	Indirect